ACFCC _	0181591	_ to
ACFCC	0181611	

Memorandum from CBS Marketing

То:

San Jane

CC:

Lori Mirek

From: Chris Larson

November 14, 1996

Re:

OUT-OF-REGION MANAGED LOCAL ACCESS

REDACTED

CONFIDENTIAL

ACFCC 0181612

ACFCC O181613 to

Managed Core Services

1

REDACTED

ACFCC 0181634 to ACFCC 0181638



.

Enhanced Business Services

Customer Intimacy

Ron Blake December 19, 1996 ACFCC 0181640 to ACFCC 0181663

Meeting Customer Needs Nationwide

-ocal Resale Meeting **December 17, 1996**

REDACTED

CONFIDENTIAL: Not for disclosure outside of Ameritech

ACFCC 0181664

ACFCC 0181665 to ACFCC 0181673

REDACTED

Managed Services

High-End Customers and the Value Proposition
January 16, 1997

ACFCC <u>0190002</u> to ACFCC <u>6190011</u>

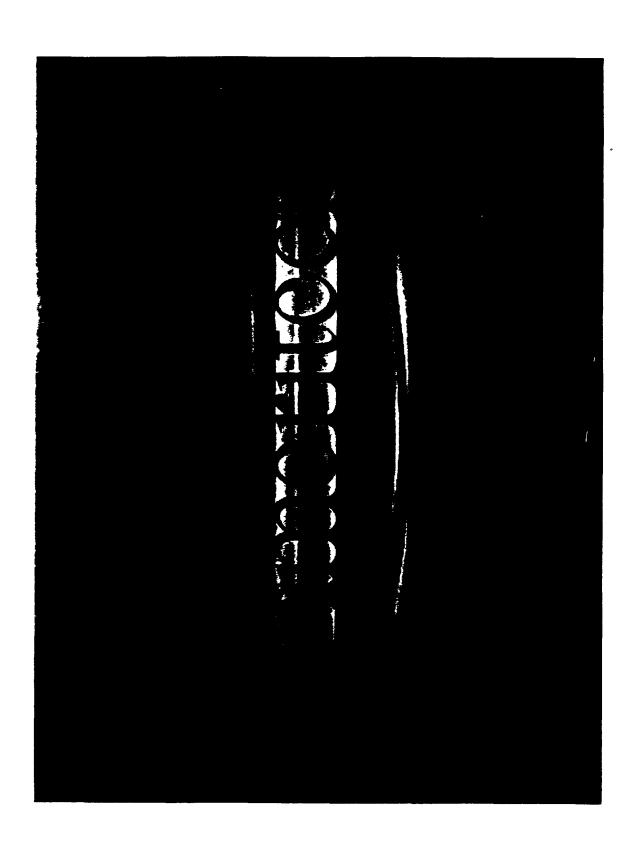
Discussion Draft - Confidential

Out of Region Plan

October 1, 1997

Readiness Review for 4th Quarter Launch

KEUACTEU



ACFCC <u>0190030</u> to ACFCC <u>0190054</u>



ACFCC 0190063 to

Out of Region Plan

July 28, 1997
Management Committee
Presentation

CONFIDENTIAL INFORMATION: Not for disclosure outside of Ameritech.

7/24/97

ACFCC 0190064

ACFCC <u>0190065</u> to ACFCC <u>0190077</u>

MANAGED SERVICES OVERVIEW

July, 1997

Ameritech

ACFCC 0190078

ACFCC 0190079 to ACFCC 0190206

Greg Brown /AIT7 6/22/98 13:40

Page 1 Dated: 6/22/98 at 11:08

Contents: 2

MESSAGE

Subject: Strategy Sessions Sender: Diane Primo /AIT5

Item 1

TO: Greg Q. Brown /AIT7

Item 2

Greg,

REDACTED

ACFCC 0/90208 to ACFCC 0/902/2

ACFCC 0190214 to ACFCC 0190275

Notebaert 1-on-1 June 30, 1998



ACFCC 0190276



1999 CBS Plan Corporate Submission Documents

ACFCC <u>0190277</u> to ACFCC <u>0190283</u>

Ameritech Partnership Review Thursday, June 25, 1998

REDACTED

ACFCC <u>0/90285</u> to ACFCC <u>0/90293</u>

A Proposal to

REDACTED

Global Telecommunications Network Services Request for Information January 4, 1999

Ameritech

ACFCC 0190295 to ACFCC 0190526

Discussion Draft - Confidential

Out of Region Plan

August 7, 1997

Status Review

ACFCC 0190528 to

OUT OF REGION LOCAL RESALE

1/26/97

REGULATORY:

Team Members:
Eric Christensen - Product Management, Business Solutions
Kathy Devine - Product Management, Business Solutions-Managed Local Access
Terry Larkin - Product Management, Regulatory
Linda Guay - Product Management, Regulatory
Julio Wiess - Product Management, Regulatory
Mike Egan - Product Management, Regulatory
Alice Fortin - ACI, Regulatory
Blaine Gilles - ACI Regulatory
Jeff Lowe - Corporate Regulatory

REDACTED

ACFCC 0190540 to ACFCC 0190541

CBS 1997 Plan Review

Greg Brown February 17, 1997 ACFCC <u>0/90543</u> to ACFCC <u>0/9057/</u>

Gateway Apdate

16/01/01

President's Meeting

September 23, 1997 III

ACFCC 0190572

ACFCC <u>0190573</u> to ACFCC <u>0190582</u>

Gateway Mpdate

September 14, 1997 Bm76 S, E7669, Am A E 7(b9) Am

ACFCC 0190584 to ACFCC 0190595

April 15, 1996

To: Tim Cawley

Ellen Gardner John Vaughan Don Counsell Ken Volz Mike Robb

From: Carol Deeg

Re: Geographic Expansion

Goal statement: Determine how Ameritech can best extract value through targeting the territories adjacent to key Ameritech markets.

REDACTED

ACFCC _	0190597	_ to
ACFCC	_	

Participation in Local Telephony Description of Long Term Methods of

KEDA CHED

ACFCC <u>0190599</u> to ACFCC <u>0190607</u>

Page 1

Key Demographic Statistics of Adjacent Exchanges and larger population centers in the Ameritech Region

ACFCC 0190609 to ACFCC 019061/

Topic Summary --- June 17, 1996

GEOGRAPHIC EXPANSION

Presenter: Don Counsell Sponsor: Barry Allen

REDACTED



Project Green Discussion Paper

November 18, 1996

ACFCC 0190614 to ACFCC 0190642